

BIOGRAPHY

Col. Robert Faulkender, USA (Ret.)

Robert Faulkender is a retired Army officer, businessman, and college professor. He is a graduate of United States Military Academy at West Point and while in the Military, earned a graduate degree in Operations Research Systems Analysis from Georgia Tech.

Robert has lived and worked extensively in an international environment both in the military and as a civilian. He was commissioned in the Army as an Infantry Officer. He trained and qualified as Ranger and Airborne at Ft. Benning, Georgia and graduated from the Defense Language Institute at Monterey, California in French. He is a Graduate of the Armed Forces Staff College at Norfolk, Virginia. Along the way he picked up a single engine VFR pilots license. During his career he received the The Legion of Merit, The Meritorious Service Medal with oak leaf cluster, The Bronze Star Medal with two oak leaf clusters for service, the Army Commendation Medal, The purple Heart and the Combat Infantryman's Badge.

His military career includes a three-year tour in Germany and two years in Vietnam. In 1964 he was assigned as the leader of a Military Advisor Team living and operated in a small District town in the Mekong Delta. As the United States became more directly involved in the Vietnamese struggle, Robert returned again in 1969 as a member of the 1st Infantry Division. The Division was located north of Saigon along the Cambodian border.

Between tours to Vietnam, Robert was assigned to the Army Management School at Ft. Belvoir, Virginia. The mission was to develop and teach a course on Systems Analysis, which familiarized upper management representatives from all services with Operations Research and Systems Analysis techniques. Following his second tour in Vietnam he was assigned to Ft. Benning and completed his command tour in the 29th Infantry Battalion, in the 197th Infantry Brigade.

Robert retired from the Army as Chief of Management at Forces Command, Ft. McPherson Georgia. He made his transition into civilian life as owner of a small home healthcare company, which was insolvent at the time he purchased controlling interest. He turned the company around and five years later sold it to a small publicly traded company.

This launched him into the consultant world. His years as a business consultant took him to Cairo, Egypt. For two years he worked for a Project Management firm out of Atlanta whose clients were five of the largest construction firms in Egypt.

Subsequently he and an associate formed a small financial brokerage company, which assisted small businesses to raise capital. In the capacity of contract CFO he assisted in the start-up, shut down, refinance or stock offering of over 50 small businesses.

For the last ten years Robert has been an adjunct college professor. He teaches International Business courses as a professor of Management and Leadership at American InterContinental University. He has instructed at the two AIU campuses in Atlanta and spent a summer teaching on AIU-London campus. Throughout his career Robert has been published in trade journals and professional newsletters. He is frequently a guest instructor and often featured as a motivational speaker at Veterans organizations and the Small Business Administration.

Robert currently lives an active, engaged life with his wife in Atlanta, Georgia. They have three grown children and eight grandchildren. His travels range from as far east as the Kyber Pass and as far west as Saigon.

<u>TOPIC</u>	<u>TITLE</u>	<u>AUDIENCE</u>	<u>DURATION</u>	<u>CONTENT</u>
1. Vietnam 1964*	Filtered by Time***	General Adult	30 min w/o Q and A	Review of Vietnam Mission identified in 1964 and compared to results in 2004. Highlights advisor experience in Mekong Delta. Q & A may bring discussion to present situation in Iraq
2. History of US conflict post 1944	The Other Invisible Hand***	General Adult	60 min w/ Q and A	Review of major conflicts since W.W.II. Command Decisions , MacArthur, Truman, Eisenhower Introduce the concepts of, Moses in the Sinai, Vietnam in 2007, Spoiling attacks, and Adam Smith's invisible hand.
3. Leadership and Management	War Stories	Students Age 14+	30-60 min w/ Q and A	Antidotal experiences in hostile environment Lessons learned. Maslow's Hierarchy of Needs Power of individual responsibility
4. Patriotism**	The story of the poppies	Children of all ages	15-30 min	The story of the poppies as the symbol Armistice Day and how it evolved into Veterans Day. Definitions of patriotism and citizenship.

* Preferred audience for a book signing

** Preferred audience grade school up to 13

*** Topics 1 and 2 can be combined into a two part series